



At the heart of better care.

# Anesthesiology Group Solution

Strength through partnership  
and premier support

Vituity enables anesthesiology groups to keep patients front and center while sustaining a thriving practice. By joining Vituity, you'll have the management support to succeed in a rapidly changing environment, add value to your hospital, and deliver the best care to your patients.

# Partner Spotlight:

## Sacramento Anesthesia Medical Group

Sacramento Anesthesia Medical Group (SAMG) has had a long history and a strong reputation for excellence in cardiac anesthesia. SAMG primarily serves Dignity Health's Mercy General Hospital in Sacramento, Calif., which is nationally recognized for the quality of its heart and vascular services.

“A driving factor in our decision to join Vituity was an immediate sense of cultural fit. As Partners in a national organization, we have a fantastic opportunity to tap into Vituity's huge knowledge base to better meet the needs of our patients. When we need a solution to improve quality or efficiency, we now have a family of Partners on our side.

In addition, Vituity's robust practice management infrastructure frees us up to spend less time on administrative minutiae and more time on what we do best: caring for patients.”

— **Brian Wagner, MD**  
**Medical Director of Anesthesiology**  
Mercy General Hospital, Sacramento, Calif.



Healthcare is changing, requiring anesthesia groups to spend time and energy on legal, accounting, and technological complexities. Vituity provides a unique model to manage these dynamics while maintaining the group's autonomy, ownership, and quality.

## A Challenging Environment

The complexities of owning and operating an independent anesthesiology group have grown considerably in the last decade for many reasons, such as:

- Declining reimbursements and changing compensation models
- Stringent quality initiatives
- Increasingly complex contract negotiations
- Rise of corporate anesthesia groups
- Mounting government regulations and documentation requirements

Given these challenges, it's no surprise that many anesthesiology groups seek affiliations with larger practices. That's where Vituity can help.

**“Vituity’s anesthesiologists play an integral role in creating a seamless spectrum of care that places your patients on the trajectory to a rapid recovery.”**

— Michael Paige, MD  
Anesthesiologist & Vituity Associate VP,  
Business Development

# The Perfect Fit

Choosing an affiliation partner is an important business decision. Because of Vituity's unique model, anesthesiologists join as Partners, not as employees, so you can continue your career in an organization that is owned and run by physicians. As part of the multispecialty Vituity family, you will:



Preserve local autonomy and independence



Maintain practice ownership as a Vituity Partner



Access robust quality programs and consultants



Gain comprehensive practice management support



Improve your ability to effectively negotiate contracts



Leverage strong, established payer relationships



Demonstrate your value with our robust data analysis and management system

# Stay Competitive. Show Your Value

Vituity supports every area of your anesthesiology practice to ensure strong leadership, integration of care, and program development. We create the right practice mix and coverage model to ensure optimal care. Our extensive management resources give you the opportunity to focus on your patients and find joy in the practice of medicine.

Our dedicated team of experts provides a variety of management services, including but not limited to:



## Recruiting

Our dedicated recruiters funnel the best and brightest your way. Our extensive outreach and resident programs attract top candidates from across the country.



## Legal and Compliance

Comprehensive malpractice coverage is provided at group rates. We also offer proactive risk management education to keep your practice and patients safer.



## Billing

Optimize your reimbursements while minimizing administrative burden. Vituity's business professionals handle every step of the billing process so you can focus on patient care.



## Data Analytics

Robust data systems and analytical programs measure and report on patient outcomes to prove *value*, not just *volume*.

# About Vituity

As a physician-led and -owned partnership, Vituity places clinical expertise and patient outcomes at the center of our practice. For over 40 years, we've been helping hospitals across the country reach their goals and deliver exceptional value to patients. Our acute focus and compassion are the driving forces that have positioned us **at the heart of better care.**



# Contact Our Team

Vituity helps your independent practice thrive. We'll take care of the details. You take care of the patients. Contact us to explore the potential: [solutions@vituity.com](mailto:solutions@vituity.com).



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